

# 2023 Greenwich Leaders: Japanese Institutional Investment Management

Q1 2024

The following table presents the 2023 Greenwich Quality Leaders in Institutional Investment Management Service in Japan. These asset managers have distinguished themselves from competitors by delivering superior levels of client service that help institutional investors achieve their investment goals and objectives.

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## Greenwich Quality Leaders — 2023



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### Overall Japanese Institutional Investment Management Service Quality

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#### Investment Manager

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Mitsubishi UFJ Trust and Banking  
Sumitomo Mitsui Trust Bank  
Tokio Marine Asset Management

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Note: Based on interviews with 228 institutional investors. Quality leaders are listed in alphabetical order.

Source: Coalition Greenwich Voice of Client - 2023 Japanese Institutional Investors Study

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## METHODOLOGY

From June through November 2023, Coalition Greenwich conducted interviews with 228 of the largest corporate pension funds, public pension funds, financial institutions, and endowments and foundations in Japan. Total fund assets were ¥699 trillion. Senior fund professionals were asked to provide quantitative and qualitative evaluations of their investment managers, qualitative assessments of those managers soliciting their business, and detailed information on important market trends.

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